

SELLER WORKSHEET

Seller: _____
Property: _____
Estimated Closing Date: _____

Description	Amount
Start with your sale price - the total selling price for the property:	\$
<i>Add steps listed below 1-7 together</i>	(See page 25 to reference detailed explanations)
1. Estimated Pay-Offs	\$
2. Transfer Taxes	\$
3. Real Estate Commission	\$
4. Title Closing Fee	\$
5. Title Insurance Premium	\$
6. Seller Concessions	\$
7. Other Costs	\$
Subtotal of payments due (addition of lines 1-7)	\$
TOTAL Estimated Seller Proceed: (sale price minus total payments due)	\$

This is an ESTIMATED WORKSHEET and is intended to approximate the net proceeds due to, or due from, the seller. The closing date, other debts payable in connection with the transaction, daily interest charges, actual mortgage pay-off amounts and other closing costs can substantially impact the amounts set forth above. The worksheet also does not include the pro ration of real estate taxes, which allocates the current year's real estate taxes between the seller and the buyer and can have a substantial impact on the calculations. Parties should rely on this worksheet solely for informational purposes. A final Closing Statement will be prepared and signed at the closing and should be the only statement relied upon by the parties.

A web-version of this worksheet, which provides more options (including tax pro rations), can be found on our website at www.suntitle.com/FSBO